

Business ^{HITS}

ROBUST LEVEL

An Energized Industry Enjoys Brisk Sales

Fueled by surging sales, the U.S. firearm business has reached a solid, robust level.

All indicators point to an energized industry, with U.S. firearm manufacturers reporting increased production to meet the growing demand of the marketplace. Distributors and importers are enjoying brisk business and dealers indicate a surge in firearm sales.

The 2007 business year began with high optimism at SHOT Show 2007 in Orlando, Fla.

"It's been exciting, especially the great attitudes among our customers. They expect a good business climate during 2007," said Tommy Millner, Remington president and CEO.

"Our booths, on the main floor and in the Law Enforcement Section, have been packed," said Mike Golden, Smith & Wesson president and CEO.

"I am struck by the vitality of this industry and the enthusiasm of the participants of the show," said Mike Fifer, Ruger's new CEO.

"Orlando proved to be a winning venue for us. The show was well-attended and vibrant," said Doug Painter, National Shooting Sports Foundation (NSSF) president.

Surge In 2007 Sales

The increase in U.S. firearm business is substantiated by a record number of background checks conducted by the National Instant Criminal Background Check System (NICS). The FBI data shows a 17.53 percent increase in background investigations through May of this year. At the end of May, there were 660,631 more background checks conducted than during the same period in 2006. Records have been set every month this year. In May, there was an impressive 28.22 percent surge, with 803,051 background checks, a number usually associated with the peak fall buying season.

The record-setting pace in background checks began last year, providing strong momentum for 2007. The increase in 2006 sales is validated by statistics from the Treasury Department's Pittman-Robertson federal excise tax collection report (page 32).

Excise taxes are calculated as a percentage of wholesale

receipts. In 2006, handguns posted a 21.94 percent increase over 2005, with a staggering 56.4 percent jump during the fourth quarter. Long guns had a rollercoaster year, finishing down 1.73 percent. Overall, firearms posted a 5.6 increase in excise tax collection for 2006.

Imports, long a part of the U.S. firearm market, are an important element in the recent sales surge. Using U.S. manufacturing data from the ATF and import numbers from the Foreign Trade Division (page 42), there were 4,858,493 firearms available for sale in the United States in 2005.

Today, more top U.S. manufacturers are including foreign-made firearms in their product mix. The trend for major U.S. gunmakers began with Remington. In 2004, the company introduced a line of Russian-made "value-priced, break-action shotguns." While widely criticized for the move, Tommy Millner, president and CEO, stood firm.

"These are great products and they deserve to bear the Remington name," Millner said at the time.

Three years later, the number of foreign-made firearms offered by Remington has grown substantially. It was a masterful move and one duly noted by other U.S. manufacturers.

At SHOT Show 2007, Smith & Wesson introduced a line of shotguns made in dedicated facilities in Turkey.

"At approximately \$1 billion, nearly 60 percent larger than our traditional revolver and pistol market, the long-gun market represents a significant opportunity for growth," Golden said.

Of the top U.S. manufacturers, only Ruger does not have a foreign-made firearm in its offerings. At SHOT Show, Fifer said, "At the moment we have no offshore sourcing and we have none in progress. But my responsibility is going to require that we evaluate all options ahead of us."

ATF's Annual Data

The ATF's latest Annual Firearms Manufacturing and Export Report is for 2005, since the agency embargoes the data for one year. The report provides valuable insight into the performance of

NICS Background Checks — November 1998 - May 2007

	January	February	March	April	May	June	July	August	September	October	November	December
1998											21,196	871,644
1999	591,355	696,323	753,083	646,712	576,272	569,493	589,476	703,394	808,627	945,701	1,004,333	1,253,354
2000	639,972	707,070	736,543	617,689	538,648	550,561	542,520	682,501	782,087	845,886	898,598	1,000,962
2001	640,528	675,156	729,532	594,723	543,501	540,491	539,498	707,288	864,038	1,029,691	983,186	1,062,559
2002	665,803	694,668	714,665	627,745	569,247	518,351	535,594	693,139	724,123	849,281	887,647	974,059
2003	653,751	708,281	736,864	622,832	567,436	529,334	533,289	683,517	738,371	856,863	842,932	1,008,118
2004	695,000	723,654	738,298	642,589	542,456	546,847	561,773	666,598	740,260	865,741	890,754	1,073,701
2005	685,811	743,070	768,290	658,954	557,058	555,560	561,358	687,012	791,353	852,478	927,419	1,164,582
2006	775,518	820,679	845,219	700,373	626,270	616,097	631,156	833,070	919,487	970,030	1,045,194	1,253,840
2007	894,608	914,954	975,806	840,271	803,051							

individual companies and the type of firearms they produce.

In 2005, Remington Arms Co. again dominated U.S. firearm manufacturing, outdistancing other companies by nearly 200,000 firearms to top the list of the Top 25 U.S. Manufacturers (page 34). This is the fifth straight year the long-gun-only company achieved the number-one ranking.

"We were very pleased to read that Remington was the largest U.S. firearm manufacturer for the fifth year in a row. Our pride lies in the fact that this ranking reflects the overwhelming endorsement of Remington products by our loyal consumers. While we always enjoy being the biggest, this is not our goal. Our goal is to be the best in all the markets we serve by delighting our customers and consumers," Millner said.

Manufacturing 611,383 firearms, Remington was the top manufacturer of rifles and shotguns in 2005 (page 38).

Smith & Wesson posted the most vigorous growth of all U.S. manufacturers in 2005, posting a 31.71 percent increase over 2004. The performance placed the company at the top of U.S. handgun manufacturers for the second straight year (page 36).

"We are extremely pleased with our results, which reflect the solid execution of our strategy to grow our core handgun business and diversify into new markets," Golden said.

In foreign trade, U.S exports jumped 18.66 percent in 2005 (page 41), a refreshing change from a long period of decline. Surprisingly, imports dropped 2.2 percent after years of increases (page 42).

2005 Production

Total firearm production in 2005 increased 4.4 percent, following a 6-percent decline in 2004. Handgun and rifle production increased in 2005, while shotguns posted a slight decrease.

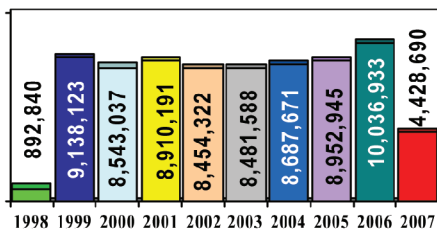
The top manufacturers in 2005, the numbers of firearms they produced and their change from 2004, were:

- Remington Arms: 611,383 (+3.2%)
- Ruger: 413,655 (-7.17%)
- Smith & Wesson: 310,202 (+31.71%)

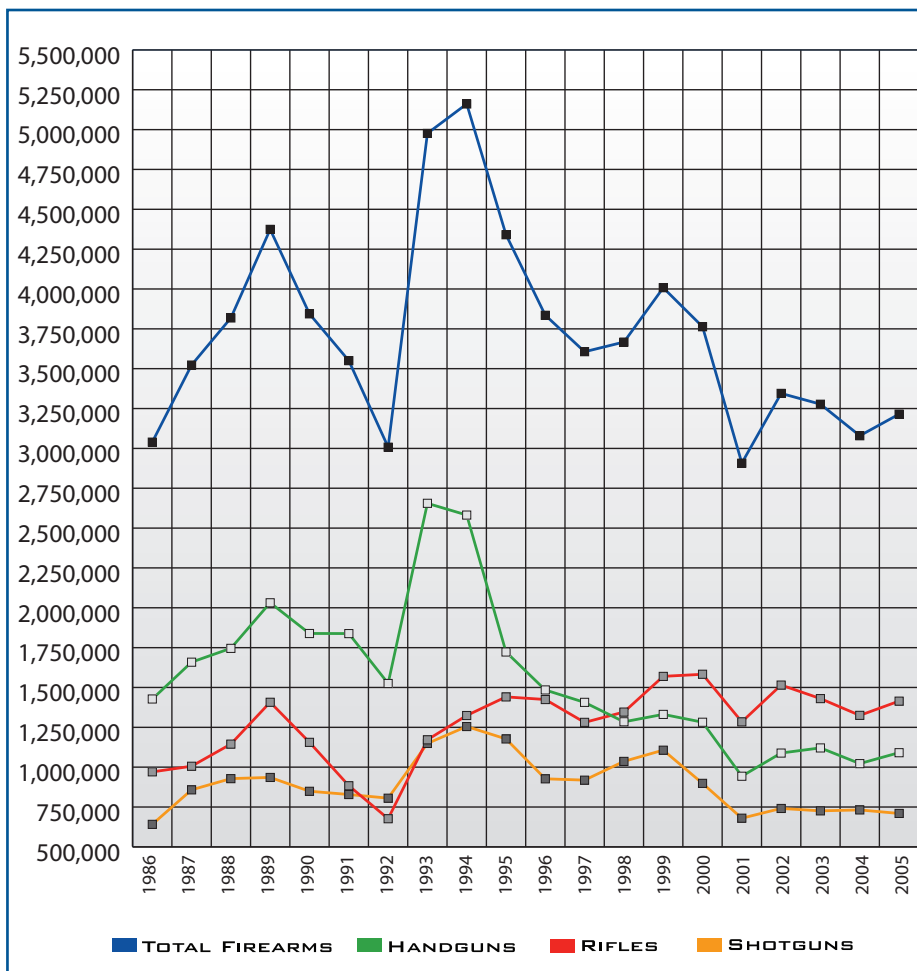
The top handgun manufacturers:

- Smith & Wesson: 310,202 (+31.71%)

Total Checks: 76,526,340



U.S. FIREARM PRODUCTION 1986 — 2005



TOTAL U.S. FIREARMS PRODUCTION BY TYPE 1986 — 2005

Year	Handguns	Rifles	Shotguns	Total
1986	1,427,627	970,541	641,482	3,039,650
1987	1,658,832	1,006,100	857,949	3,522,881
1988	1,745,722	1,144,707	928,070	3,818,499
1989	2,031,425	1,407,317	935,541	4,374,283
1990	1,838,895	1,156,213	848,948	3,844,056
1991	1,838,266	883,482	828,426	3,550,174
1992	1,525,218	676,808	805,761	3,007,787
1993	2,655,478	1,171,872	1,148,939	4,976,289
1994	2,581,961	1,324,240	1,254,926	5,161,127
1995	1,722,930	1,440,699	1,176,958	4,340,587
1996	1,484,477	1,424,319	926,732	3,835,528
1997	1,406,505	1,281,162	918,759	3,606,426
1998	1,284,755	1,345,899	1,036,520	3,667,174
1999	1,331,230	1,569,685	1,106,995	4,007,910
2000	1,281,861	1,583,042	898,442	3,763,345
2001	943,213	1,284,554	679,813	2,907,580
2002	1,088,584	1,515,286	741,325	3,345,195
2003	1,121,024	1,430,324	726,078	3,277,426
2004	1,022,610	1,325,138	731,769	3,079,517
2005	1,090,798	1,414,475	709,732	3,215,005
Total	31,081,411	25,355,863	17,903,165	74,340,439

EXCISE TAX COLLECTIONS 2005 & 2006

		2005 Quarters	2006 Quarters	Increase/Decrease	+/- %
Handguns	1st:	\$13,935,789.55	\$14,474,018.18	+\$538,228.63	+3.9%
	2nd:	\$13,129,741.49	\$14,745,604.37	+\$1,615,862.88	+12.3%
	3rd:	\$10,461,323.27	\$13,154,775.76	+\$2,693,452.49	+25.7%
	4th:	\$9,813,134.23	\$15,356,251.34	+\$5,543,117.11	+56.4%
	Total:	\$47,339,988.54	\$57,730,649.65	+\$10,390,661.11	+21.94%
Long Guns	1st:	\$26,258,799.04	\$26,763,118.85	+\$504,319.81	+2%
	2nd:	\$25,464,292.41	\$21,620,885.47	-\$3,843,406.94	-15.1%
	3rd:	\$26,769,971.86	\$25,201,242.36	-\$1,568,729.50	-5.9%
	4th:	\$27,144,141.73	\$30,228,124.56	+\$3,083,982.83	+11.4%
	Total	\$105,637,205.04	\$103,813,371.24	-\$1,823,833.80	-1.73%
Firearms Total:		\$152,977,193.58	\$161,544,020.89	+\$8,566,827.31	+5.6%

- Ruger: 184,008 (-2.8%)
 - Springfield: 126,188 (+10.07%).
- The top rifle producers in 2005 were:
- Remington: 302,272 (+10.42%)
 - Ruger: 218,180 (-12.34%)
 - Marlin: 205,479 (+9.91%).
- The top three shotgun companies:
- Remington: 309,112 (-3.31%)
 - Mossberg: 199,852 (-4.06%)
 - H&R 1871: 86,958 (-25.26%).

In 2005, handgun production increased 6.67 percent, after a 9-percent drop in 2004. Pistol production increased 11.94 percent in 2005 after a 10-percent increase in 2004. Revolver production declined 6.38 percent in 2005, this after a 5-percent drop in 2004.

Rifle production increased 6.74 percent in 2005, countering to a 7-percent decline in 2004. In shotguns, production decreased 3.01 percent after a slight increase in 2004.

U.S. Exports And Imports

The top three U.S. exporters for 2005, the numbers of firearms exported and the percentages of change from 2004, were Remington: 48,078 (+30.08%), Smith & Wesson: 38,163 (+40.37%) and Ruger: 20,122 (+4.24%).

In 2005, the top importers were Brazil: 368,907 (-4.75%), Austria: 289,712 (+15.70) and Italy: 261,838 (-6.70%).

Foundation For Growth

Two years ago, there were indicators the industry was poised for growth, even as U.S. manufacturers struggled to regain momentum after years of downturns. This report in July 2005 noted "Industry Embarks On A Period Of Growth."

The evaluation went beyond analyzing data. More important, the industry had come together, forming a solidarity needed to battle "big city" lawsuits and a relentless anti-gun movement.

"The industry really grew up," Sanetti said. "We saw, with the onslaught of mayors and attorneys general suing the industry, that we just had to get politically active. We banded together. We're now a political force in our own right."

As part of the solidarity, the industry strengthened the NSSF, supported the Heritage Fund and developed a strong pro-gun message.

A surge in sales of self-defense firearms played a strong role in the industry's growth as citizens throughout the country noted, especially after tragic events, that their safety was in their own hands.

While the industry is enjoying healthy growth, there is an element of anxiety as the elections of 2008 approach.

"We have to keep our guard up, because the folks who would wish us poorly, they're right around the corner waiting to take advantage of whatever political situation they can," Millner said.

"Our message to the industry and to the shooters of America is the stakes have never been higher. It's easy to get complacent when times are good. That's the time you have to be careful," Sanetti said.

"The good news is we have been putting together our dollars to mount the kinds of voter-education campaigns, the other kinds of legislative efforts, that we will face. The industry learned its lesson years ago. You have to be prepared," Painter said.

The Testing Of 2008

The firearm industry today has all the markers for continued growth. In addition, the industry has a record of successes in political and legislative battles. All this will be greatly tested in 2008.

Success in the marketplace will continue only if there is also success in the political arena.

U.S. Firearm Business Report Online

This report is available on Shooting Industry's Web site:
www.shootingindustry.com

The data used to compile this report comes from the Bureau of Alcohol, Tobacco and Firearms; Foreign Trade Division, U.S. Bureau of Census; NICS, U.S. Department of Justice; and the U.S. Department of Treasury.

TOP 25 U.S. MANUFACTURERS 2005

Manufacturer	Pistols	Revolvers	Rifles	Shotguns	Total
Remington Arms			302,271	309,112	611,383
Sturm, Ruger & Co.	125,057	58,951	218,180	11,467	413,655
Smith & Wesson	158,601	172,069			330,670
O.F. Mossberg & Sons			27,005	199,852	226,857
Marlin Firearms			205,479		205,479
H&R 1871			66,524	86,958	153,482
Savage Arms			118,353	1,513	119,866
U.S. Repeating Arms			88,743	30,517	119,260
Argus Publications			94,452		94,452
Sigarms	91,171				91,171
Beemiller Inc.	70,300		1,460		71,760
Kel-Tec CNC	60,563		9,561		70,124
Bushmaster Firearms	2,508		65,932		68,440
Maverick Arms				66,261	66,261
Beretta U.S.A.	62,529				62,529
Kimber Mfg.	47,820		10,431		58,251
Thompson/Center	8,043		45,171		53,214
Keystone Sporting Arms			31,803		31,803
Heritage Mfg. Inc.		26,080			26,080
Cobra Ent. of Utah	25,808				25,808
Saeilo Inc.	17,070		5,833		22,903
North American Arms	1,894	20,944			22,838
DPMS			21,944		21,944
Colt's Mfg.	15,996	3,051	2,210		21,257
Arms Technology	19,320		551		19,871

HANDGUN PRODUCTION BY U.S. MANUFACTURERS 2005

Manufacturer	Pistols	Revolvers	Total
Smith & Wesson	158,601	172,069	330,670
Sturm, Ruger & Co.	125,057	58,951	184,008
Sigarms	91,171		91,171
Beemiller	70,300		70,300
Beretta	62,529		62,529
Kel-Tec CNC	60,563		60,563
Kimber Mfg.	47,820		47,820
Heritage Mfg. Inc.		26,080	26,080
Cobra Ent. of Utah	25,808		25,808
North American Arms	1,894	20,944	22,838
Arms Technology	19,320		19,320
Colt's Mfg.	15,996	3,051	19,047
Paul Jimenez	17,870		17,870
Haskell Mfg.	17,400		17,400
Saeilo	17,070		17,070
Iberia Firearms	11,100		11,100
Phoenix Arms	9,958		9,958
Thompson/Center	8,023		8,023
STI	6,624		6,624
Springfield	5,849		5,849
Bond Arms	5,043		5,043
Charco 2000		3,757	3,757
Bushmaster	2,508		2,508
Masterpiece Arms	2,473		2,473
FN Mfg.	2,178		2,178
Caspian Arms	2,165		2,165
Les Bear Custom	1,693		1,693
Wilson's Gun Shop	1,682		1,682
Seccamp, L.W. Co.	1,396		1,396
Glock	1,100		1,100
Nighthawk Custom	1,012		1,012
Tactical Solutions	950		950
Squires Bingham	904		904
Freedom Arms		746	746
Vulcan Arms	658		658
A.P.I.	556		556
Ed Brown Products	521		521
Microdyne Plastics	500		500
SKYY Industries	486		486
CZ-USA	450	34	484
Olympic Arms	449		449
Strayer Voight	311		311
Rock River Arms	255		255
Magnum Research		245	245
Bobcat Weapons	208		208
Wise Lite Arms	203		203
S.M. Lauer	200		200
Vector Arms	153		153
Rodco Machine Co.	134		134
American Derringer Co.	130		130
FATS Inc.	126		126
Firearms Intl.	118		118
Merriman Steel	100		100
F.A. Wildey	93		93
Foster Industries	90		90
Coharie Arms	89		89
Double Deuce Inc.	78		78
CMMG	77		77
Rodgers, J.E. & T.R.	76		76
High Standard Mfg.	74		74
Contract Mfg.		70	70
Hartford Armory		60	60
Valley Tool & Mfg.		59	59
Rogue Rifle Co.	55		55
Arsenal USA	46	2	48
R.T. Mfg.	36		36
Total	802,725	286,102	1,088,827

Total includes manufacturers that produced fewer than 35 handguns.

PISTOL PRODUCTION BY U.S. MANUFACTURERS 2005

Manufacturer	To .22	To .25	To .32	To .380	To 9mm	To .50	Total
Smith & Wesson	23,327		286	9,404	69,555	56,029	158,601
Sturm, Ruger & Co.	59,454				35,410	30,193	125,057
Sigarms				11,117	70,653	9,401	91,171
Beemiller				18,700	51,600		70,300
Beretta	12,849	1,113	10,836		34,989	2,742	62,529
Kel-Tec CNC			10,793	39,784	9,986		60,563
Kimber Mfg.	1,219				1,069	45,532	47,820
Cobra Ent. Of Utah	4,716	459	3,701	14,140	2,339	453	25,808
Arms Technology	19,320						19,320
Paul Jimenez		1,273		9,219	7,378		17,870
Haskell Mfg.						17,400	17,400
Saeilo Inc.					11,364	5,706	17,070
Colt's Mfg.				1,939		14,057	15,996
Iberia Firearms						11,100	11,100
Phoenix Arms	8,831	1,127					9,958
Thompson/Center	2,604	1,116	1,402	1,358		1,543	8,023
STI					555	6,069	6,624
Springfield					493	5,356	5,849
Bond Arms	9		13		438	4,583	5,043
Bushmaster	63	2,313			132		2,508
Masterpiece Arms					2,473		2,473
FN Mfg.					1,562	616	2,178
Caspian Arms						2,165	2,165
North American Arms		11	434	1,449			1,894
Les Bear Custom					46	1,647	1,693
Wilson's Gun Shop	1				82	1,599	1,682
Secamp, L.W. Co.			1,047	349			1,396
Glock					1,100		1,100
Nighthawk Custom					15	997	1,012
Tactical Solutions	950						950
Squires Bingham						904	904
Vulcan Arms		3	1		181	473	658
A.P.I.					556		556
Ed Brown Products						521	521
Microdyne Plastics						500	500
SKYY Industries					486		486
CZ-USA					1	449	450
Olympic Arms	329					120	449
Strayer Voight					100	211	311
Rock River Arms				3		252	255
Bobcat Weapons					208		208
Wise Lite Arms			131		72		203
Total	134,198	7,463	29,001	107,637	302,912	221,514	802,725

Total includes manufacturers that produced fewer than 201 pistols.

REVOLVER PRODUCTION BY U.S. MANUFACTURERS 2005

Manufacturer	To .22	To .32	To .38	To .357	To .44	To .50	Total
Smith & Wesson	5,528	1,899	71,141	41,769	18,821	32,911	172,069
Sturm, Ruger & Co.	10,301	197	161	30,929	6,290	11,073	58,951
Heritage Mfg. Inc.	25,965	115					26,080
North American Arms	20,944						20,944
Charco 2000	866		1,774	30	1,087		3,757
Colt's Mfg.		370	304	182		2,195	3,051
Freedom Arms	57	23		93	166	407	746
Magnum Research						245	245
Contract Mfg.		10				60	70
Hartford Armory				6	28	26	60
Valley Tool & Mfg.			2		19	38	59
CZ-USA					1	33	34
Reeder, Gary N.					11	21	32
Total	63,661	2,614	73,384	73,009	26,423	47,011	286,102

Total includes manufacturers that produced fewer than 30 revolvers.

LONG-GUN PRODUCTION BY U.S. MANUFACTURERS 2005

Manufacturer	Rifles	Shotguns	Total
Remington Arms	302,271	309,112	611,383
Sturm, Ruger & Co.	218,180	11,467	229,647
O.F. Mossberg & Sons	27,005	199,852	226,857
Marlin Firearms	205,479		205,479
H&R 1871	66,524	86,958	153,482
Savage Arms	118,353	1,513	119,866
U.S. Repeating Arms	88,743	30,517	119,260
Argus Publications	94,452		94,452
Maverick Arms		66,261	66,261
Bushmaster Firearms	65,932		65,932
Thompson/Center	45,171		45,171
Keystone Sporting Arms	31,803		31,803
DPMS	21,944		21,944
Rock River Arms	12,817		12,817
Springfield	11,239		11,239
Kimber Mfg.	10,431		10,431
Kel-Tec CNC	9,561		9,561
Olympic Arms Inc.	8,227		8,227
Stag Arms	7,848		7,848
ArmaLite	7,594		7,594
Saeilo Inc.	5,833		5,833
Atek Mfg.	4,889		4,889
Rogue Rifle Co.	4,472		4,472
Arsenal USA I LCC	3,544		3,544
Arsenal Inc.	2,803		2,803
Cooper Firearms	2,739		2,739
Century Arms	2,657		2,657
Vulcan Arms	2,593		2,593
Verney-Carron USA		2,587	2,587
Colt Defense LLC	2,210		2,210
Vector Arms	1,893		1,893
J.L.D. Enterprises	1,636		1,636
Firearms Intl.	1,562		1,562
Sabre Defence	1,502		1,502
Beemiller Inc.	1,460		1,460
Essential Arms Co.	1,089		1,089
K.B.I. Inc.	1,048		1,048
Double Deuce Inc.	1,022		1,022
High Standard Mfg.	1,013		1,013
Ameetec Arms	873		873
Aero Precision	859		859
Wilson's Gun Shop	394	395	789
Montana Rifle	766		766
Lauer, Steven Michael	743		743
H-S Precision Arms	736		736
DC Industries	705		705
Grove, T.A.	656		656
Dakota Arms	515	97	612
Powder River Rifle	582		582
Arms Technology	551		551
AWI LLC	511		511
Bat Machine Co.	349		349
Wise Lite Arms	333		333
CMMG Inc.	327		327
Bobcat Weapons	308		308
McKee Inc.	278		278
C. Sharps Arms	272		272
Rhineland Arms	265		265
LRB of Long Island	251		251
Randolph, James	223		223
LAR Mfg.	218		218
Knights Mfg.	212		212
Magnum Research	211		211
Melvin Forbes Enterprises	191		191
McMillan Bros. Rifle Co.	190		190
Anzio Ironworks	180		180
Ed Brown	160		160
Friend, Michael	150		150
Lewis Machine & Tool Co.	144		144
JP Enterprises	135		135
Serbu Firearms	127		127
Alexander Arms	125		125
Nosler	124		124
Territorial Gunsmiths	114		114
American Spirit Arms	112		112
Coharie Arms	111		111
Total	1,413,195	708,995	2,122,190

Total includes manufacturers that produced fewer than 110 firearms.

U.S. FIREARM

E X P O R T S

PISTOLS 2005

Manufacturer	Exports
Smith & Wesson	10,924
Sturm, Ruger & Co.	1,927
Beretta USA	1,442
Kimber Mfg.	1,302
STI	1,258
Sigarms	978
Springfield	810
Colt's Mfg.	537
North American Arms	324
Thompson/Center	197
Strayer Voight	167
Les Baer Custom	165
Saeilo Inc.	96
Wilson's Gun Shop	69
Bushmaster Firearms	63
FATS Inc.	23
Cylinder & Slide	16
F.A. Wildey	10
Dawson Precision	4
Firearms Intl.	4
J.P. Enterprises	1
H-S Precision	1
Total Exports	20,318

SHOTGUNS 2005 COMBINATION GUNS

Manufacturer	Exports
Remington Arms Co.	17,399
Maverick Arms	12,497
O.F. Mossberg & Sons	10,296
U.S. Repeating Arms	2,058
Sturm, Ruger & Co.	129
Savage Arms	52
Wilson's Gun Shop	29
Beretta USA	14
Knights Mfg.	12
FATS Inc.	1
Total Exports	42,487

REVOLVERS 2005

Manufacturer	Exports
Smith & Wesson	28,120
Sturm, Ruger & Co.	1,781
Beretta USA	111
North American Arms	35
Colt's Mfg.	13
Total Exports	30,060

RIFLES 2005

Manufacturer	Exports
Remington Arms Co.	30,679
Sturm, Ruger & Co.	16,285
Savage Arms	9,672
U.S. Repeating Arms	4,115
Argus Publications	4,111
Bushmaster Firearms	931
Kimber Mfg.	469
Sigarms	346
ArmaLite	245
Springfield	241
Rogue Rifle Co.	148
Anzio Ironworks	143
H-S Precision	121
Dakota Arms	88
Thompson/Center	78
Montana Rifle Co.	75
KBI Inc.	72
Rhineland Arms	56
DPMS	21
Cooper Firearms	20
Powder River Rifle	17
Smith & Wesson	15
Robar Co.	13
Kelbly's Rifle Range	11
Stag Arms	11
FATS Inc.	10
Beretta USA	10
Melvin Forbes Ent.	5
J.F. Borden	4
McMillian Bros Rifle	4
S.D. Meacham Tool	2
Evolution Inc.	2
Lazzeroni	1
Rock River Arms	1
Total Exports	68,022

Firearm Production Report Online

This report is available on *Shooting Industry's* Web site:
www.shootingindustry.com.

The data used to compile this report comes from the Bureau of Alcohol, Tobacco and Firearms, and the Foreign Trade Division, U.S. Bureau of Census.

FIREARM

I M P O R T S

HANDGUNS BY COUNTRY 2005 & 2006

Country	2005	2006
Argentina	37,358	56,117
Austria	288,132	327,845
Australia	549	
Belgium	10,370	13,383
Brazil	188,781	253,321
Bulgaria	38	
Canada	11,096	12,135
Croatia	89,041	142,050
Czech Republic	16,884	35,285
Finland	144	142
France	214	100
Germany	131,610	160,267
Hungary	6,250	20,250
Israel	11,519	14,403

Country	2005	2006
Italy	46,593	69,236
Korea, South		
Norway	12	
Philippines	6,020	9,116
Poland	1,129	
Romania		3,500
Russia	3,363	5,003
Serbia	600	
Spain	5,958	558
Switzerland	597	302
Turkey		5,120
Ukraine		62
U.K.	1	6
Total	856,259	1,128,201

Import data is provided by the Foreign Trade Division of the U.S. Census Bureau.
*Category NESOI: "Not Elsewhere Specified Or Included," see pages 43 and 44.

RIFLES BY COUNTRY 2005 & 2006

Country	Semiauto		Bolt		NESOI*		Rimfire		Total	
	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006
Australia	1		10						11	
Austria	1		985	840	589	1,456			1,575	2,296
Belgium	10,756	22,104	275	215	17	1,339	68	30	11,116	23,688
Brazil					27,796	27,446	49,874	40,985	77,670	68,431
Bulgaria	1,000				340	2,406			1,340	2,406
Canada			3	6,051			139,329	161,091	139,332	167,142
Czech Rep.		664	6,097	4,942	13		12,464	15,413	18,574	21,019
Denmark			2	57		73		64	2	194
Finland			38,596	31,073		2			38,596	31,075
France	2			7	13			1	13	8
Germany		2,381	1,044	7,518	939	772	7,088	4,565	9,071	15,236
Italy	642	348	6,761	924	12,711	12,264	3,594	4,106	23,708	17,642
Japan			48,947	31,289	10,685	9,310	6,200	7,841	65,832	48,440
New Zealand				3						3
Norway			15						15	
Pakistan				434	610	500			610	934
Philippines		250	600	500	400		1,000	1,100	2,000	1,850
Portugal		1,636								1,636
Romania	47,699	53,160					805		48,504	53,160
Russia	1,050	43		24,000			11	1,720	1,061	25,763
Serbia	694		492	390	441			8,640	1,627	9,030
South Africa			1	4	2				3	4
Spain			1		7	1,609				1609
Sweden			108	175		80			108	255
Switzerland			2	1	68	100			70	
Tokelau							141		141	
U.K.		480	2,338	3,109	5,319	9,917	139		7,796	13,506
Total	61,845	81,066	106,277	111,532	59,950	77,903	220,713	245,611	448,785	516,112

IMPORTS — SHOTGUNS & COMBINATION GUNS BY COUNTRY

Country	Semiauto		Over/Under		NESOI*		Total		Combination	
	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006
Australia					48	2	48	2		
Austria					4	3	4	3	1	12
Belgium	597	1,949	81	116	52	55	730	2,120		
Brazil	300	1,266	20,138	26,075	20,118	21,026	40,556	48,367	61,890	70,919
Canada					5	7	5	7	14	22
China				598	7,729	26,756	7,729	27,354		
Czech Rep.			723				723			
France				4	29	11	29	15	1	
Finland					3		3			
Germany		1	1,799	1,597	606	785	2,405	2,383	9	104
Italy	104,757	92,435	31,666	32,538	55,112	45,832	191,535	170,805	2	8
Japan	180	10	2,694	3,227	99	18	2,973	3,255		
New Zealand						1	1			
Pakistan			36				36			
Portugal	3	1,067		7			3	1,074		
Russia	5,370	1,810	24,018	15,243	55,072	25,958	84,460	43,011	3,680	15,505
South Africa						2	2			
Spain	901	1,799	54	2,349	3,933	3,115	4,888	7,263	22	2
Sweden			1		163	46	164	46		
Taiwan	245						245			
Tokelau			45		89		134			
Turkey	32,018	52,565	35,195	59,339	20,237	15,274	87,450	127,178		
U.K.			4,651	3,303	920	6,273	5,571	9,576	385	3
Total	144,371	152,902	121,101	144,396	164,219	145,164	429,691	442,462	65,984	86,575

*NESOI: "Not Elsewhere Specified Or Included" — Foreign Trade Division, U.S. Bureau of Census